



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

February 7, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$108,361	34
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Tim	Health Coverage Solutions	\$41,880	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$32,371	24
Lemar, Mike	Sunshine State Agency	\$30,646	19
Borosak, William J. Jr.	Secure Financial Group, LLC	\$30,612	9
Gold Producers (\$10,000 - \$30,000)			
Barta, Devin M.	Barta Insurance Agency	\$26,064	6
Wroblewski, Robert M.	SOS Insurance Group	\$24,791	10
Amerilife		\$22,379	41
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$21,515	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$19,154	5
Mednick, Scott E.	Professional Insurance Systems of Florida	\$18,240	14
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$17,028	4
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$16,932	6
Abbatiello, Vincent	Mainstay Retirement Solutions	\$15,552	5
Schwartz, Scott J.	Insurance Protection Services	\$14,652	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$13,850	5
Rodriguez, Carmen A.	Landers-Stein & Associates	\$11,566	2
Edwards, Jackson IV	Edwards Insurance Agency	\$10,092	2
Rosati, Lisa	Rosati Insurance Agency	\$10,092	3
Silver Producers (\$5,000 - \$10,000)			
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$9,234	6
Pollier, Robert L. Jr.	Senior Management Services	\$9,020	3
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$8,592	1
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$7,512	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$7,298	11
Whitt, Troy C.	Whitt Insurance Agency	\$7,044	1
Iglesias, Rafael A.	Iglesias Insurance Agency	\$6,924	1
Chacon, Cesar	The Insurance Hub	\$6,812	5
Levine, Steven N.	Levine Insurance Agency	\$6,360	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$6,120	1
Bowes, Barbara N.	Bowes Insurance Agency	\$6,012	2
Maisto, Stephen	Senior Health Solutions	\$5,952	2
Catron, Edward A.	Catron Insurance Agency	\$5,903	3
Joiner, Clifton T.	Joiner Insurance Agency	\$5,532	2
Clark, John W.	Senior Solutions Insurance Agency	\$5,290	5
Peltz, Arnold	Peltz Insurance Agency	\$5,196	2



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Bronze Producers (\$2,500 - \$5,000)

Futurity First Insurance Group, Inc.		\$4,925	3
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$4,896	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$4,848	3
Centerstone Insurance & Financial Svcs.		\$4,705	4
Marrujo, Rosamaria	Marrujo Insurance Agency	\$4,512	2
Daniels, David K.	David K. Daniels & Associates	\$4,404	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,271	2
Greenberg, Joshua K.	Greenberg Insurance Agency	\$4,260	2
Luss, Kevin A.	Luss Insurance Agency	\$3,768	1
Alcott Insurance Agency, Inc.		\$3,764	1
Your Health Insurance Agency, Inc.		\$3,716	2
Professional Group Plans, Inc.		\$3,713	2
Ira Fenster Insurance Svcs, Inc.		\$3,576	1
Deal, Gary A.	Deal Insurance Agency	\$3,480	1
Sainz De La Maza, Federico	Sainz De La Maza Insurance Agency	\$3,383	1
Rosenheck, Ted	Rosenheck Insurance Agency	\$3,336	1
Mann, Harvey S.	Mann Insurance Agency	\$3,276	1
Jones, John C.	Jones Insurance Agency	\$3,167	1
Gluck, Chana F.	Gluck Insurance Agency	\$3,048	1
Rubin, Sonya	Rubin Insurance Agency	\$3,024	3
Washwick, Karl	The Washwick Agency, Inc.	\$2,970	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$2,964	2
FNA Insurance Services, Inc.		\$2,962	3
Daniels & Philips Financial Group, LLC		\$2,928	1
Katlin, Andrew	Katlin Insurance Agency	\$2,846	1
Cheek, Steven J.	Cheek Insurance Agency	\$2,844	1
Riley, William E.	Riley Insurance Agency	\$2,844	1
Skolnick, Hal S.	Skolnick Insurance Agency	\$2,844	1
Crevello, Paul F.	Crevello Insurance Agency	\$2,759	1
Lieberman, Charles S.	Lieberman Insurance Agency	\$2,759	1
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$2,676	1
Gassett, Sue A.	Gassett Insurance Agency	\$2,675	1
Agent Pipeline, Inc.		\$2,608	1
Senior Insurance Marketing, Inc.		\$2,508	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

February 7, 2016

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU,ChFC	\$21,515
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Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Tim	\$17,580
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Gold Producers (\$10,000 - \$15,000)

Schwartz, Scott J.	\$14,652	Stevens, Ray	\$10,137
Gilbert, Brian	\$13,980		

Silver Producers (\$5,000 - \$10,000)

Sachs, Kerry	\$9,456	Levine, Steven N.	\$6,360
Mangini, Rosemary	\$8,916	Harris, Scott	\$6,324
Bullard, Janet C.	\$8,592	Edwards, Jackson IV	\$6,240
Dibisceglie, Darrin J.	\$8,196	Finkelstein, Sara	\$6,120
Rosati, Lisa	\$8,004	Stevens, Jason	\$5,699
Abbatiello, Vincent	\$7,680	Vickers, Jordan	\$5,352
Carron, Mitchell A.	\$7,536	Ranney, Eugene	\$5,340
Holzman, Robert	\$7,284	Ottovogio, Xiomara	\$5,256
Whitt, Troy C.	\$7,044	O'Reilly, Kathleen S.	\$5,232
Iglesias, Rafael A.	\$6,924	Maisto, Stephen	\$5,208
Gratzon, Peter	\$6,744	Gallo, Darren M.	\$5,004
Ahlbum, Jon	\$6,528		

Bronze Producers (\$2,500 - \$5,000)

Wiedersum, Bryan F.	\$4,896	Lowe, Matthew J.	\$3,108
Joiner, Clifton T.	\$4,848	Konig, Ronald E.	\$3,084
Waxman, Richard S.	\$4,668	Gluck, Chana F.	\$3,048
Celorio, Silvia M.	\$4,643	Kramer, Andrew	\$3,024
Ewing, Janet H.	\$4,464	Sandler, Steven A.	\$2,976
Peltz, Arnold	\$4,452	Washwick, Karl	\$2,970
Polanco, Robyn R.	\$4,260	Lawrence, Kevin	\$2,969
McGregor, Iyan L.	\$3,852	Cohen, David G.	\$2,928
Mednick, Blake A.	\$3,840	Weisberg, Daniel	\$2,928
Goodwin, Daniel J.	\$3,768	Major, Victoria A.	\$2,927
Luss, Kevin A.	\$3,768	Kempler, Gary S.	\$2,856
Macht, Richard	\$3,768	Glickman, Abraham	\$2,846
Rudd, Henry	\$3,768	Bowling, Mindie N.	\$2,844
Basso, Louis Jr.	\$3,764	Cheek, Steven J.	\$2,844
Gaviria, Carlos	\$3,750	Colpitts, Walter W.	\$2,844
Shaw, Martin L. III	\$3,647	Patterson, Adam D.	\$2,844
Fenster, Ira	\$3,576	Riley, William E.	\$2,844
Wyzkoski, Joseph F. Jr.	\$3,552	Skolnick, Hal S.	\$2,844
Deal, Gary A.	\$3,480	Valovich, Stephen A.	\$2,844
Esch, Jagger W.	\$3,480	Towson, Carole A.	\$2,784
Pekala, David C.	\$3,480	Crevello, Paul F.	\$2,759
Cruz, Ramon E. Jr.	\$3,383	Hoffman, Donald L.	\$2,759
Pittilla, Jack W.	\$3,359	Taylor, David A.	\$2,759
Coffey, William P.	\$3,336	Morris, Jason	\$2,711
Borosak, William J. Jr.	\$3,276	Burke, April L.	\$2,688
Fatseas, Stefan J.	\$3,276	Atwood, Susan E.	\$2,676
Gordon, Aaron	\$3,276	Laughlin, James A.	\$2,676
Kingsley, Beverly J.	\$3,276	Potts, Krista L.	\$2,676
Chevrier, Alain G.	\$3,272	Gassett, Sue A.	\$2,675
Schrupp, Billy L.	\$3,240	Caravousanos, George J. Jr.	\$2,616
Bowes, Barbara N.	\$3,228	Lagrange, George W.	\$2,608
Butts, David J.	\$3,192	Wagner, Eric D.	\$2,606
Jones, John C.	\$3,167	McCuiston, Robert A.	\$2,604